

Objective based training: full report

The objective based training model provides enterprise training towards three objectives.

1. Transform the organisation

The transformation suite dramatically changes the core skills and competencies of the organisation by providing generic, reusable skills across all five small business units (SBU). This option is ideal for new financial institutions, institutions going through re-engineering, or institutions that want to meet best practice standards in stock broking or wealth management. Users must select a minimum of one subject from THREE separate SBU's to qualify for the discounts under the training suite.

2. Increase productivity

Your people already have the core skills and you want to increase their efficiency, and output. Or they have just been promoted and you want them to work at a level that enables them provide direction and leadership within their departments. The productivity suite builds on training your people have already received even where that training was supplied by a third party. You can chose a minimum of three subjects from three SBU's to get the generous discounts under the suite or you can chose less than three to pay the boiler plate training fee. Whatever choice you make, your people will work faster, more efficiently and provide you higher ROI.

3. Improve Collaboration

Synergised execution delivers last mile results. No matter how brilliant your people are, they all need to work perfectly together. WACMS has chosen Adobe products and Microsoft Office as the basis of its "connected office" training. The reason is simple Microsoft already owns 85% of the office desk space worldwide and 98% within the West Africa region! Adobe is the leading document management company. The cost savings for implementing the collaborative suite training using MS Office and Adobe is over 250%. The collaborative training programs also use MS Office plug-ins such as Team scope and Outlook CRM to customise the work flow process, enabling your people work faster and more effectively together as a team, sharing data and resources around the enterprise in ways that increase client satisfaction and opportunities while reducing system risks.